

Santiga, January 22nd 2025

### **Kao Chemicals Announces Strategic Distribution Agreement with Brenntag Specialties LLC**

Kao Chemicals is pleased to announce a new strategic distribution agreement with Brenntag Specialties LLC, covering the East Coast and Southern regions of the United States. This collaboration will allow Brenntag Specialties to distribute Kao's innovative and sustainable specialty surfactants across the Personal Care and Household, Industrial & Institutional (HI&I) industries.

Patrick Haineault, President Personal Care and HI&I Americas for Brenntag Specialties LLC, commented on the partnership: "Brenntag Specialties is thrilled to expand our relationship with Kao Chemicals Europe to the U.S. market, proudly representing Kao's high performance, innovative and sustainable surfactants. Our expanded relationship is a great enhancement to our Personal Care and HI&I portfolio and is strongly aligned with our commitment to delivering innovative and sustainable ingredients to the market."

Marc Bernat, Business Unit Manager for Personal Care and HI&I for Kao Chemicals, commented on the partnership: "We are excited to expand our distribution partnership with Brenntag in North America by starting collaboration in the United States. We aim for fast and solid growth in the fields of Personal Care and HI&I on the East Coast and Southern regions of the U.S. As an established distribution leader, Brenntag is our ideal partner to rely on. We are poised for this exciting next stage of Kao's growth journey in the United States with the support of Brenntag."

Brenntag Specialties LLC will be covering a wide range of states on the East Coast and the Southern regions of the US, including Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Delaware, Maryland, Washington DC, Pennsylvania, Ohio, Indiana, Michigan, Illinois, Missouri, Kansas, Oklahoma, Texas, Arkansas, Kentucky, West Virginia, Virginia, North Carolina, Tennessee, South Carolina, Georgia, Alabama, Mississippi, Louisiana, and Florida.

This partnership represents a major advancement in delivering Kao's sustainable and innovative chemical solutions to the Personal Care and HI&I industries throughout the United States.

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